

(Insert Date)

(Insert Name)  
 (Insert Company Name)  
 (Insert Company Address)

Dear (Insert Name)

**Wholesale Services Agreement – Additional Co-Location Products**

In February 2012, Enable Networks Limited (**ENL**) published its UFB Reference Offer, including the ENL UFB Services Agreement General Terms (the **Wholesale Services Agreement** or the **WSA**), on its website (together referred to as the **Reference Offer**). ENL and [RSP] have signed the WSA version 1.0.

ENL is pleased to offer three new Co-Location Services, being full, half and quarter lockable cabinets in its Central Offices (**COs**) or Points of Interconnect (**POIs**) on the following terms.

Co-Location option	Connection charge	Recurring charge p/m	Description
Co-Location full rack	Time and materials	\$1,500	Enable provided 600(w)x 800(d). Lockable rack with lockable door.
Co-Location ½ rack	Time and materials	\$900	Enable provided 600(w)x 800(d). ½ rack space with 2 x lockable doors.
Co-Location ¼ rack	Time and materials	\$600	Enable provided 600(w)x 800(d). ¼ rack space with lockable door.

The new Services will be provided under the Reference Offer in accordance with the terms set out in the Service Description of and Operations Manual for Central Office and POI Co-Location Services contained in the Reference Offer. The Price List has been updated to provide for the new Services.

To ensure the new Services are properly provided in accordance with the Service Description and the Operations Manual, some trivial amendments to those documents are necessary.

Clause 1.1.1 of Appendix B of the Service Description for Central Office and POI Co-location Services has been deleted and replaced with the following.

Space: Co-location Footprints  
 Footprints in a Central Office will have a minimum size of 600 x 400 mm and have a minimum height that will accommodate a 2,200 mm ETSI rack (availability of larger Footprints will be dependent on site).

Co-location Full Rack

Provision of a 600(w) x 800(d) x 2200(h) mm lockable ETSI rack with a lockable door.

Co-location Half Rack

Provision of half a 600(w) x 800(d) x 2200(h) mm lockable ETSI rack with two lockable doors.

Co-location Quarter Rack

Provision of quarter of a 600(w) x 800(d) x 2200(h) mm lockable ETSI rack with a lockable door.

A number of minor amendments have been made to the Operations Manual and the Service Description as a result of the introduction of the new Co-location Services. The Operations Manual and the Service Description are attached with the amendments marked up for your ease of reference.

The new Services and the trivial amendments set out above will be effective 20 Business Days following the date of this letter.

Yours sincerely

**Malcolm Campbell**  
GM Marketing & Sales  
Enable Networks Limited